

15.9 Klondike Co-Pilot (Your Personal Assistant)

(This plugin is sold separately)

Klondike Co-Pilot is an advanced solution that enhances the capabilities of the vtenext CRM, offering automated and assisted support for managing business processes and customer interactions. This integration aims to improve operational efficiency, reduce human errors, and optimize workflow through intelligent automation and proactive assistance.

Key Features

- **Proactive Assistance:** Provides real-time suggestions while performing complex tasks, helping users make quick and informed decisions.
- **Artificial Intelligence:** Uses AI to analyze data and customer needs, optimizing responses to their requests.
- **Seamless Integration:** Integrates smoothly with vtenext and its main modules, ensuring a continuous workflow and synchronization of all shared customer information with all users.

Where to Find Klondike Co-Pilot

- **Trouble Tickets:** You can request a summary within a ticket when dealing with a large amount of information represented by the ticket's DESCRIPTION, COMMENTS, and NOTES. Klondike helps by summarizing all the relevant content (with the possibility to update the summary when new details, comments, or notes are added to the ticket).

Q. Cerca...

Ticket Richiesta preventivo sviluppo

Aggiorna riassunto

Modifica

Richiesta preventivo sviluppo

12-09-2024 11:46:17

Richiesta commenti

12-09-2024 11:46:17

Richiesta note

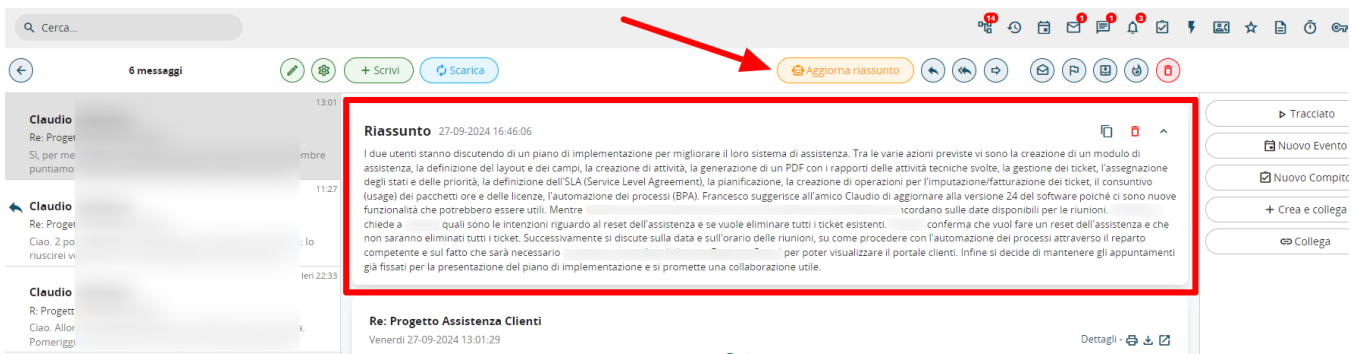
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Tra queste vi sono l'aggiunta del consenso all'interno della piattaforma CRM per la profilazione e il marketing diretto, e la possibilità di richiederlo al trattamento dei dati personali ai propri clienti già acquisiti e ai nuovi contatti. Inoltre, [redacted] chiede che nel caso in cui un cliente cessi di essere tale, il sistema CRM segnali questa informazione e invii automaticamente una richiesta di consenso al cliente per poter così mandargli comunicazioni di marketing. Infine, [redacted] chiede anche la possibilità di richiedere il consenso al trattamento dei dati ai contatti non clienti (come ad esempio lead o prospect) per un periodo massimo di 24 mesi, rinnovabile.

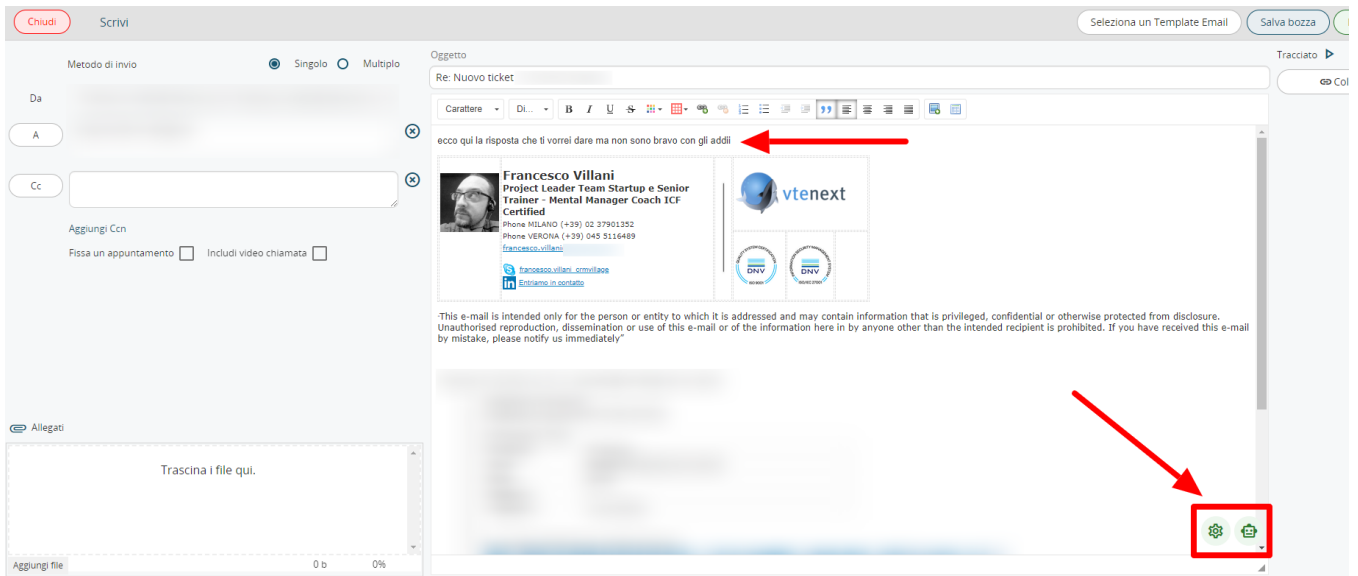
Nella conversazione tra [redacted] risponde dicendo che potrebbe aumentare il tempo necessario per lo sviluppo dal pacchetto delle giornate già acquistate da [redacted] risponde dicendo che ha ricevuto l'autorizzazione da [redacted] per procedere con il progetto. Inoltre, invia un documento revisionato di DPO (Data Protection Officer) sulle informative ai clienti e ai prospect, chiedendo di implementarlo insieme alle istruzioni dirette di [redacted]. Infine, segnala che gli assistenti non dovranno più fornire i dati personali degli altri contatti. [redacted] poi interviene nella conversazione chiedendo se la durata richiesta della richiesta è di 12 mesi, ma nota che nel menu Impostazioni > GDPR la voce "Mesi attesa conferma" è già impostata su 12. Chiede quindi se le informazioni relative ai contatti legati ad aziende con il campo "Tipo" valorizzato come "Potenziale" non dovrebbero essere anonimizzate dopo 12 mesi o se la configurazione attuale è sbagliata. [redacted] risponde dicendo che è già contenta con la configurazione attuale e grazie a tutti.

Il testo parla delle istruzioni dei dati da [redacted] per migliorare la gestione dei dati personali secondo le normative GDPR. In particolare, viene richiesto di tenere conto di tutte le aziende che hanno il tipo di cliente precedente e di anonimizzare tutti i contatti relativi quando almeno uno sta attendendo la conferma. Viene anche menzionata l'aggiunta della voce "Consenso al marketing diretto" nel portale GDPR e la presenza di quella relativa al "Consenso alla profilazione" già dal momento standard.

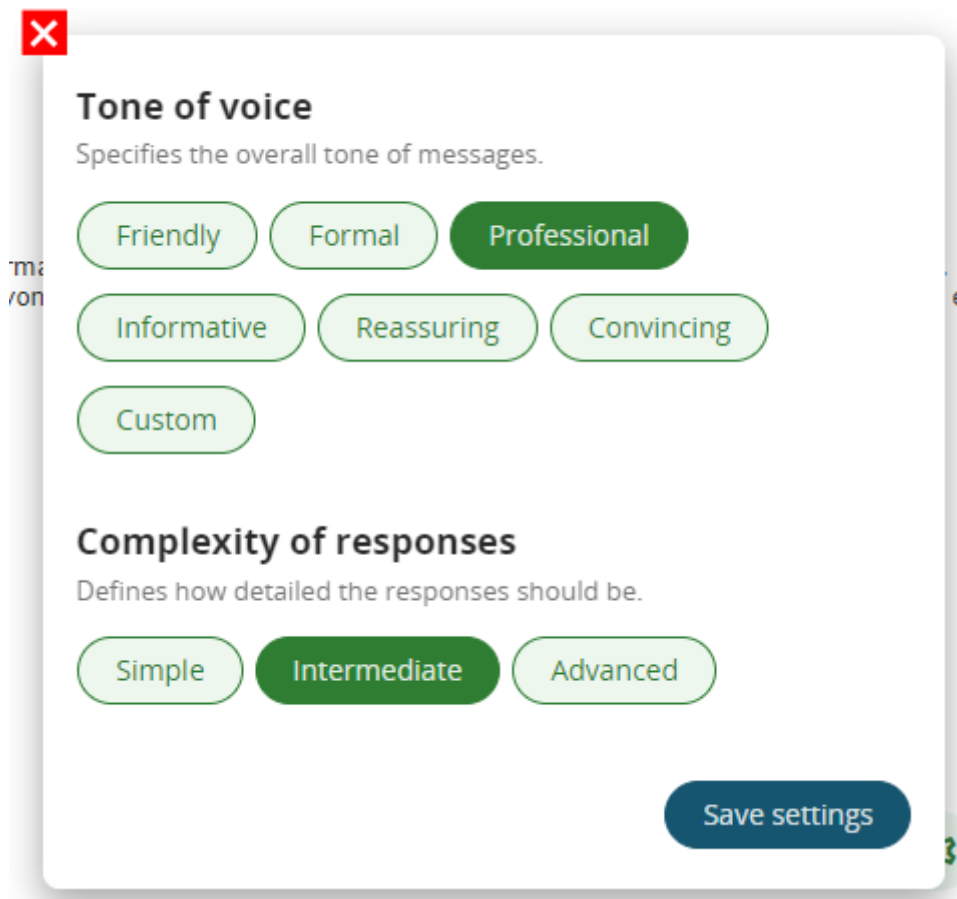
- A screenshot of the Microsoft Teams interface. At the top, there is a search bar and a navigation bar with various icons. Below the navigation bar, there is a chat header showing '6 messaggi'. The chat list on the left shows a conversation with 'Claudio'. The main chat area displays a message from 'Claudio' dated 'Venerdì 27-09-2024 13:01:29'. The message content is partially obscured by a large grey redaction box. A red arrow points to the 'Elabora riassunto' button in the top bar.



Additionally, Klondike Co-Pilot can help users respond to emails by reformulating the content and constructing a coherent reply according to the chosen "character traits."



In the email composition popup, at the bottom right, there are two icons: a GEAR and a ROBOT. Clicking on the **gear** opens the "**Tone of Voice**" selection screen.



Tone of voice
Specifies the overall tone of messages.

Friendly Formal **Professional**

Informative Reassuring Convincing

Custom

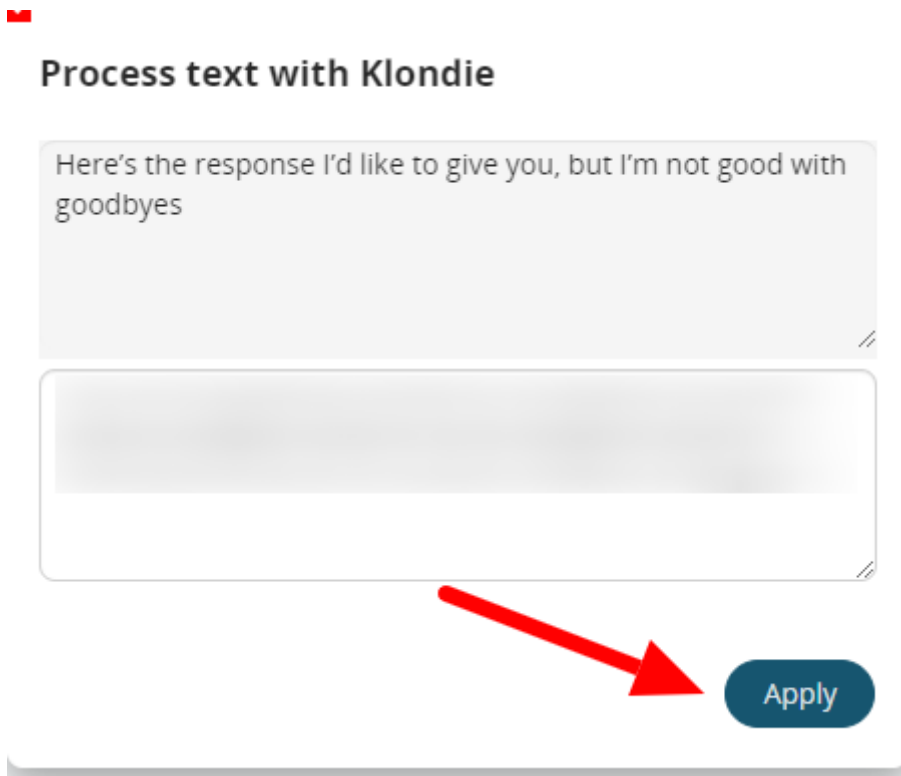
Complexity of responses
Defines how detailed the responses should be.

Simple **Intermediate** Advanced

Save settings

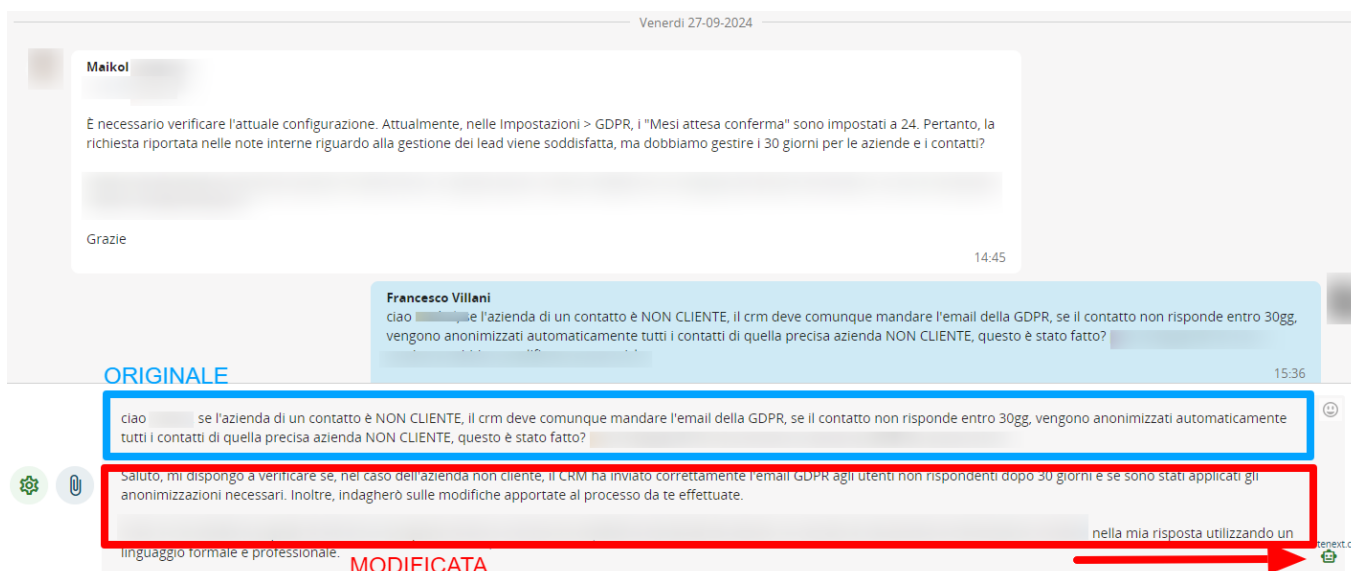
Once the selection is made and you click SAVE SETTINGS, Klondike Co-Pilot can act. To do so, simply select the text (or portion of text) you want to reformulate (after having written it) and finally click on the robot icon.

This will open a popup that will display the transliteration and reinterpretation done by Klondike, as shown below:

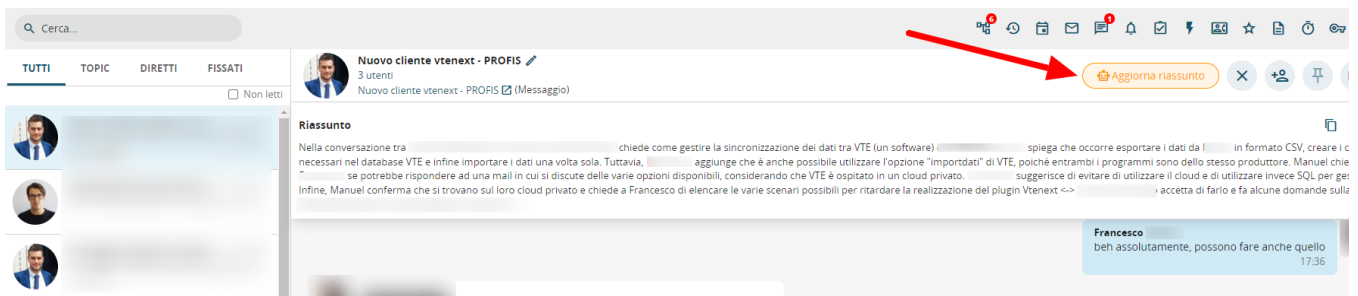


By clicking the APPLY button, the original text in the email body will be replaced with the one rewritten by Klondike Co-Pilot.

- **Conversations:** In the Conversations module, just like in the Messages module, Klondike can help respond to colleagues. You can choose a Tone of Voice, write what you intend to communicate, and let your personal assistant do the rest.

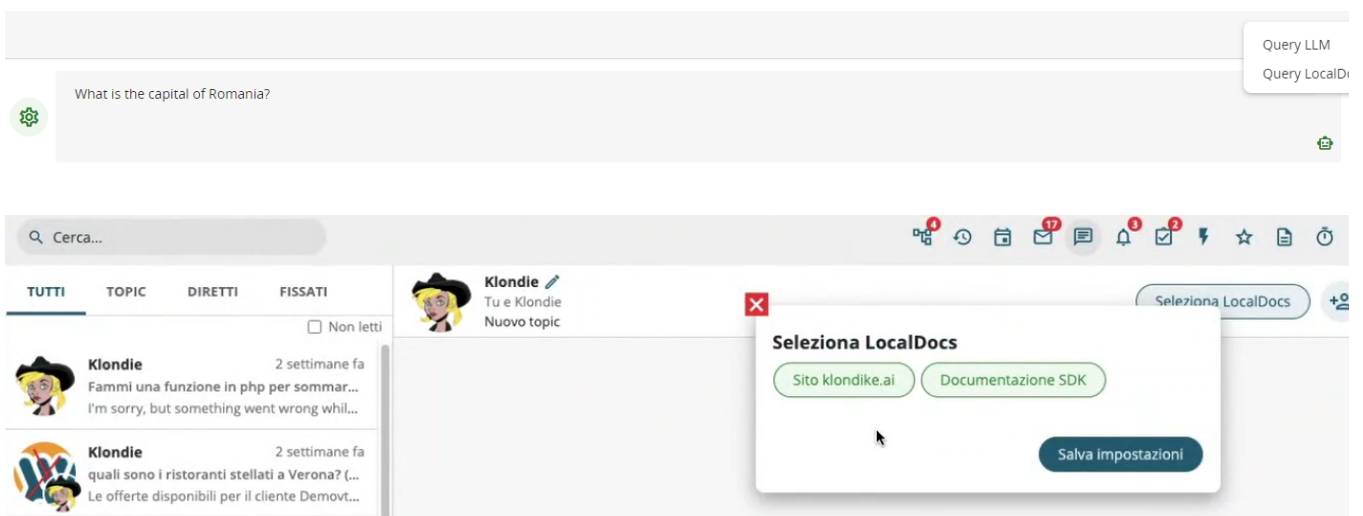


Of course, Conversations also have the summary processing feature, simplifying the reading of complex or long conversations for users.



- **Co-Pilot** From the Conversations, you can request assistance from Klondike Co-Pilot in two ways (by selecting the Klondike user, which will appear in the list of available users to chat with):

1. General inquiries (ChatGPT-style)
2. Internal document inquiries (e.g., an online manual)



In case 1, you can ask general questions, either related to or beyond the current context, for personal information or customer assistance. Essentially, you can use the conversation as if it were ChatGPT, by selecting Klondike as the user.

In case 2, you can query Klondike to search within specific documents or online manuals that it is linked to. For example, the manual you are currently reading could be connected to Klondike in vte, allowing you to search chapters or topics directly through a conversation.

Conclusion Klondike Co-Pilot for vtenext represents a significant step forward in automating customer relationship management and business processes. With its ability to automate, analyze, and provide real-time support, this tool makes vtenext even more powerful and indispensable for companies aiming for efficiency and excellence in customer service.

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