## 3.7 Quotes

The Quotations module is again organized with filters and information cards (Customized Information, Address, Terms and Conditions, etc.). Within the main information a Quotation must be related to a Company and a Potential (so that the information flow is complete). The Quotation includes products and/or services to be added (+) along with quantity, price, discount, etc. The relations menu gives access to (or addition of) correlated data.



Quote detail



Products in a Quotation



Totals, Taxes, Discounts, and Shipping & Handling Charges

| Organizational layout of related modules |                       |                  |
|--|-----------------------|------------------|
| Conversations                            | Notes                 | PDF Maker        |
| Messages                                 | Activities (Calendar) | Tasks (Calendar) |
| Sales Order                              | Documents             | Processes        |

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