

## 3.8 Sales Orders

Sales Orders are also organized with filters and information cards. The main information must include a correlation between the Sales Order and a Company/Contact, a Quotation, and also a Potential (so that the information flow is complete).

The relations menu can be used to access and add all correlated data for the modules that appear in the list. For example, from a Sales Order you can progress to the next stage in the sales cycle and create an Invoice.

Pacchetto utenti + ...

Ordine di Vendita

Informazione Ordine di Vendita

Soggetto  
Pacchetto utenti + materiale

Nome Opportunità

Numero cliente

Numero Ordine di Vendita  
SO2

Nome Preventivo  
Preventivo > vtenext - X-CCEED 1000uni

Ordine di acquisto

Nome Contatto  
Contatto > Dorothy Taylor

MODIFICA

7

1

24



*Sales Order Total, Taxes, Shipping & Handling Charges, Discounts and Rounding off*

Organizational layout of related modules		
Conversations	Notes	PDF Maker
Invoices	DDT	Activities (Calendar)
Tasks (Calendar)	Documents	Installations
Project Tasks	Service Contracts	Messages
Processes		

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